



2014 Annual Report



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LMAC PRESIDENTS 1979-2014

June 2013-2014	Ken Perlich, Lethbridge, AB
June 2010-2013	Jim Abel, Stettler, AB
June 2008-2010	Mike Fleury, Saskatoon, SK
June 2006-2008	Tom Vicars, Kamloops, BC
June 2004-2006	Larry Witzel, Waterloo, ON
June 2002-2004	Gene Parks, Brandon, MB
June 2000-2002	Steve Spratt, Ottawa, ON
June 1998-2000	Blair Vold, Ponoka, AB
June 1996-1998	Rick Wright, Virden, MB
June 1995-1996	Stewart Brown, Melbourne, ON
June 1993-1995	Ron Nothcott, Regina, SK
June 1991-1993	Ron Sims, Red Deer, AB
June 1989-1991	Jack McKennitt, Morden, MB
June 1987-1989	Jim Wideman, Waterloo, ON
June 1985-1987	Bill Jameson, Moosejaw, SK
June 1983-1985	Bruce Whyte, Kamloops, BC
June 1981-1983	Ralph Vold, Ponoka, AB
June 1979-1981	Emerson Gill, Grand Bend, ON



President's REPORT



The LMAC Board has been busy representing the interests of livestock marketers across Canada. Whether that means contacting political leaders, attending meetings, or just informing the general public of what we do and how we do it, LMAC is your voice on a national stage focusing on national issues.

During the 2014 LMAC Annual General Meeting in Regina/Moose Jaw, common areas of concern remained labour issues, animal welfare, and regulatory burden. However, the overriding issue was once again traceability. As with last year, the two issues facing our members today are tagging site regulations and animal movement requirements. It appears that both the tagging site concerns and grouped animal movement for auction markets, buying stations, and other intermediate sites will be addressed by several amendments proposed under the federal Health of Animals Regulations, which are expected to be put into force later in 2015. As proposed, these regulatory changes will conform to most of the requests that have been put forward by LMAC (with support from the Canadian Cattlemen's Association, Canadian Cattle Feeders Association, the Canadian Cattle Identification Agency, and so many other people committed to the open marketing of cattle in Canada).

A couple of issues remain on traceability. They include the cost of implementation for grouped animal movement reporting, and the timeline for implementation of a single animal movement reporting system, at some point in the future, so as to attain full traceability in the Canadian cattle industry. A full traceability system would be a benefit to the entire beef sector, as well as both domestic and foreign consumers. LMAC sees traceability as a public good, and so it must remain committed to government funding for implementation of any mandatory requirements so that government does not offload costs to LMAC members. The timeline to include auction markets, buying stations and other intermediate sites must remain fluid, because it is impossible to know when and how technological changes may arise that would allow animals to be individually reported through intermediate sites.

On the trade front, there has finally been a positive outcome in the final US appeal regarding mCOOL regulations. Now we must wait to see whether countervailing actions by Canada and Mexico will be enough to compel US lawmakers to rescind the law.

All of this has occurred in a year when cattle prices have reached record levels once again. Beef demand has far outstripped anyone's expectations, and supplies have continually come up short in relation to the prognosticators' estimates. It's a great time for cattle producers when Chicago follows the cash market rather than the other way around.

It has been an honour to serve you. While the journey may have been more winding than anticipated and sometimes bumpier than we would have liked, the LMAC, and those that sat on its Board of Directors, had the staying power and the tenacity to protect and enhance our segment of the cattle industry. A sincere thank you to those that assisted me during my term as President, especially those very capable individuals who served with me on the Board of Directors.

Finally, allow me to congratulate Rick Wright, Scott Anderson, and the Board of the Manitoba Livestock Marketing Association for hosting this special event. Rick is the driving force behind this convention. Scott spares no effort in hosting this event. Both of these gentlemen, Scott as incoming President and Rick continuing as Executive Director, make a formidable team in keeping LMAC a strong national voice for our thriving industry, and Canada's premier livestock marketing organization. I look forward to serving the Board of Directors as Past President, and working to maintain our organization's important role in the cattle industry.

Executive Administrator's REPORT



2014 was a year of transition for the Livestock Markets Association of Canada. Jim Wideman retired as the secretary treasurer of the association after many years of dedicated service to the LMAC. Rick Wright was appointed as the new administrator of the LMAC and the office moved to Manitoba. The Board of

Directors saw Peter Raffan from Mountain Markets Association appointed to the Board of Directors and the membership elected Bryan Danard and Brock Taylor as new board members. At a very successful annual meeting in Regina, the Board of Directors approved the implementation of a new business strategy for LMAC to get the membership more involved, to increase the amount of communication to the members and to have more transparency to members on the operational business of LMAC. Updated membership lists complete with email addresses were developed. The website was updated with new features on the LMAC Auctioneering Competition and online convention reports. A Facebook account was established for LMAC (LMAC Canada). Many of the new items will be discussed and offered for approval at the May 2015 annual meeting. A new agreement with DTN to supply market price information was also signed.

A number of the LMAC Board of Directors attended meetings on behalf of the Association. The majority of these meetings were related to traceability. Consultations between industry and government started in 2014 on regulatory changes that will have long-term implications on both the livestock and the marketing industries.

A second round of consultations was launched on May 13, 2015 with an anticipated end date of June 26, 2015. Comments on the proposed requirements, together with responses to questions raised during the consultation, are to be submitted to the following email address: trace@inspection.gc.ca.

LMAC made a concentrated effort to have representation at every meeting to speak and observe on behalf of the LMAC membership. LMAC has worked very closely with representatives from the National Order Buyers Association on many issues shared by both organizations. NOBA's president Ross McCall, and representative Steve Primrose, have put in countless hours at meetings and on conference calls.

LMAC continues to support the Cattle Implementation Plan on traceability. Larry Witzel, Ken Perlich and Rick Wright are all on the CIP committee or CIP sub-committees. One of the key issues still on the table is movement reporting. CFIA continues to push for "reporting options" that do not align with the CIP recommendations.

Late in 2013, the CFIA introduced the following options to industry:

IN OPTION 1 – “LOT MOVEMENT + ONE-STEP”:

Move-in Option 1: The operator of the destination site reports the identification number of the departure and destination sites; the quantity of farmed ruminants received per load and their species; the date and time at which the farmed ruminants arrived at the destination site and; the license plate number of the conveyance used to transport the farmed ruminants.

Move-out Option 1: The operator of the departure site reports the identification number of the departure and destination sites; the quantity of farmed ruminants that left the departure site and their species; the date and time at which the farmed ruminants left the departure site and; the license plate number of the conveyance used to transport the farmed ruminants.

IN OPTION 2 – “SIGHTING”:

Move-in Option 2: The operator of the site reports the animal identification numbers of farmed ruminants received; the date and time at which the farmed ruminants arrived at the site and; the license plate number of the conveyance used to transport the farmed ruminants.

Move-out Option 2: The operator of the site reports the animal identification numbers of farmed ruminants that left the site; the date and time at which the farmed ruminants left the site and; the license plate number of the conveyance used to transport the farmed ruminants.

IN OPTION 3 – “ANIMAL ID READ-IN + ONE-STEP”:

Move-in Option 3: The operator of the destination site reports the identification number of the departure and destination sites; the identification number of the indicators applied to the farmed ruminants received; the date and time at which the farmed ruminants arrived at the destination site and; the license plate number of the conveyance used to transport the farmed ruminants.

Move-out Option 3: The operator of the departure site reports the identification number of the departure and destination sites; the identification number of the indicators applied to the farmed ruminants that left the site; the date and time at which the farmed ruminants left the departure site and; the license plate number of the conveyance used to transport the farmed ruminants.

The response from industry and the CIP committee, including LMAC, was that none of the above options were acceptable. LMAC continues to support “group movement reporting through the use of movement documents only; no scanning of individual animals at intermediate sites such as auction markets, buying stations and assembly.” LMAC does not support “move out” of these intermediate sites if the responsibility is on the operator of the site. LMAC recommends that the owners of the livestock be responsible for completing the movement documents that move with the cattle or are delivered electronically to the next destination. Movement reporting should be on “move in only.” LMAC continues to defend their position that traceability must be market neutral, must not negatively affect the speed of commerce, and that there must be continuous funding available to industry to offset costs to industry that are traceability related.

Other issues that LMAC addressed in 2014 were changes in “tagging site” regulations that were introduced in July of 2014. LMAC worked very closely with CCA regarding changes to the “tag dealer” requirements that were applied in 2014. Discussions are ongoing on both of these items, and members will be informed of any major progress.

Many other LMAC activities are included in the committee reports included in this annual report.

Cattle Implementation Plan (CIP)

STEVE PRIMROSE
CHAIR

The CIP committee met throughout 2014 in person and via teleconference to develop updated and enhanced definitions for purposes of clarity regarding the CIP's details, phasing and timelines, as well as support and task its Technical Solutions subcommittee to make direct contact with Canadian Food Inspection Agency to discuss technological opportunities and solutions for implementing animal movement recording and reporting.

In December 2013, CFIA implemented a first round of consultations with industry on the Draft Compliance, Control and Enforcement Framework, which describes CFIA's vision and approach for facilitating and verifying compliance, preventing non-compliance, controlling risk and responding to non-compliance to regulations in support of livestock identification and traceability in Canada. Industry was presented with three options by CFIA for Movement Reporting. CFIA was concerned that Group Movement Reporting from intermediate sites such as auction markets had too many gaps and would not meet the requirements of CFIA in the event of a trace-back. None of the options presented by CFIA were in line with the recommendations included in the CIP movement.

In direct response to the first round of consultations that CFIA initiated with industry in December 2013, the CIP Committee met to discuss how the options described in the Framework are incongruent with industry's needs, and to prepare a response to CFIA in Ottawa. Along with other producer-focused organizations, LMAC submitted official correspondence and sent the CIP's Technical Solutions subcommittee for an in person meeting with CFIA in Ottawa. Larry Witzel and Rick Wright attended this meeting to discuss how the proposed Framework differs from the CIP (i.e., industry's roadmap to identify the targets, steps and issues in implementing a sustainable, effective and efficient cattle traceability system for Canada). At the meeting, government challenged the group to make a proposal that may be acceptable to industry and government. After the meeting, the Technical Solutions Committee developed "Option 4." The proposal was sent to industry through the CIP committee, but the idea was defeated. Industry clearly supports the CIP and insists that the CIP be implemented and given a chance to be evaluated as a working model.

CFIA is still asking for passive individual animal scanning and reporting at intermediate sites such as auctions and buying stations. LMAC, along with many industry allies, supports Group Movement reporting via the use of Movement Documents filled out by the owner of the cattle, and presented on delivery.

Rick Wright and Larry Witzel represent LMAC on this committee.

NOTE: The most current version of the CIP is online within CCI's home page at www.canadaid.ca and www.canadaid.ca/fr/, in English and French respectively.

Movement Reporting Committee REPORT

Despite industry's recommendations included in the Cattle Implementation Plan, CFIA continues promote the following three options for Movement Reporting at intermediate sites such as auction markets, buying stations and assembly yards.

IN OPTION 1 – “LOT MOVEMENT + ONE-STEP”:

Move-in Option 1: The operator of the destination site reports the identification number of the departure and destination sites; the quantity of farmed ruminants received per load and their species; the date and time at which the farmed ruminants arrived at the destination site and; the license plate number of the conveyance used to transport the farmed ruminants.

Move-out Option 1: The operator of the departure site reports the identification number of the departure and destination sites; the quantity of farmed ruminants that left the departure site and their species; the date and time at which the farmed ruminants left the departure site and; the license plate number of the conveyance used to transport the farmed ruminants.

IN OPTION 2 – “SIGHTING”:

Move-in Option 2: The operator of the site reports the animal identification numbers of farmed ruminants received; the date and time at which the farmed ruminants arrived at the site and; the license plate number of the conveyance used to transport the farmed ruminants.

Move-out Option 2: The operator of the site reports the animal identification numbers of farmed ruminants that left the site; the date and time at which the farmed ruminants left the site and; the license plate number of the conveyance used to transport the farmed ruminants.

IN OPTION 3 – “ANIMAL ID READ-IN + ONE-STEP”:

Move-in Option 3: The operator of the destination site reports the identification number of the departure and destination sites; the identification number of the indicators applied to the farmed ruminants received; the date and time at which the farmed ruminants arrived at the destination site and; the license plate number of the conveyance used to transport the farmed ruminants.

Move-out Option 3: The operator of the departure site reports the identification number of the departure and destination sites; the identification number of the indicators applied to the farmed ruminants that left the site; the date and time at which the farmed ruminants left the departure site and; the license plate number of the conveyance used to transport the farmed ruminants.

The response from industry and the CIP committee, including LMAC, was that none of the above options were acceptable. LMAC continues to support “group movement reporting through the use of movement documents only; no scanning of individual animals at intermediate sites such as auction markets, buying stations and assembly.” LMAC does not support “move out” of these intermediate sites if the responsibility is on the operator of the site. LMAC recommends that the owners of the livestock be responsible for completing the movement documents that move with the cattle or are delivered electronically to the next destination. Movement reporting should be on “move in only.” LMAC continues to defend their position that traceability must be market neutral, must not negatively affect the speed of commerce, and that there must be continuous funding available to industry to offset costs to industry that are traceability related.

The National Cattle Feeders Association has agreed to scanning and reporting individual sightings upon arrival at the feedlot during the induction of those animals. The committee has been very insistent that all intermediate sites are not the same, but that regulations have to be market neutral. Costs of equipment, ongoing costs, and who is responsible for these liabilities are a major concern of LMAC members.

IGAC REPORT



Susie Miller, Director of Agriculture & Agri-Food Canada AAFC & Co Chair of Industry Government Advisory Committee has retired as of April 30, 2015.

Susie was instrumental in originally setting up the structure of the IGAC working group, consisting of Government and Industry Representation. Her strong leadership and direction over many years will be missed by many. We wish Susie the best in her retirement and thank her for your dedication and commitment to build a National Traceability System for Canada.

A few issues of discussion recently for IGAC:

1) Premise Identification

- For disease investigations to be successful, PID information must be completed and readily available.
- Issuing PID's takes time, we need to work together to get PID's in place prior to amendments to federal traceability regulations.

2) Cattle Implementation Plan (CIP)

- Cattle industry supports (CIP Plan) group/lot movement/ where as the regulatory options (CFIA) favour individual animal reporting.
- Options recommended by the CFIA are not consistent with the CIP plan.

3) Canadian Agri-traceability Services (CATS)

- The CATS project, moving on schedule with the fundamental pieces, is already completed, or close to completion (hiring staff, finalizing budgets, development of project plan etc)
- Work is also underway to access database situations, hardware architecture applications and data exchanges.
- CATS is working with the Cattle Movement Reporting Group on a pilot to better understand how to implement a movement reporting approach based on CIP to meet the needs of the industry and to minimize the burden and speed of commerce. The latest is to be able to show in real time, how information can flow to CATS to support traceability at intermediate site.

4) Communications

- Communicating the implementation of traceability, what it will mean to producers with regards to Premise Identification, Movement Reporting, Animal Identification and future Regulations.

The IGAC process is an important avenue for Industry and Government to work together as we continue to work towards a National Traceability System for Canada. The next IGAC meeting will be held in Guelph June 10-11, 2015

Respectfully submitted

Larry Witzel

Enforcement & Compliance

RICK WRIGHT
CHAIR

The Enforcement and Compliance Committee is made up of representatives from across the country representing all sectors of the beef and bison industry. The committee met twice in 2014. The major topics of discussion were the regulations pertaining to tagging sites, which came into effect July 1, 2014. These issues are not new to industry, and LMAC representatives are currently working with CFIA to establish new regulations that are more suited to the livestock marketing industry. LMAC is requesting that intermediate sites be allowed to accept untagged cattle from producers. LMAC is recommending that there be a 5% tolerance for missing tags. LMAC is asking that intermediate sites be allowed to install tags from the producer's inventory or from the intermediate sites' inventory and transfer the number to the owner of the cattle through a reporting mechanism to CCIA. LMAC continues to insist that enforcement be directed to the owner of the cattle, as it is the owner's responsibility to make sure that the animals have an approved tag in their ear or that they have sent tags with the livestock to the intermediate site. CFIA and AAFC have representatives at the E and C meetings. This joint committee has made some great progress in the past three years through open and frank discussion. LMAC committee representatives are Ken Perlich and Larry Witzel. Bryan Danard also attended the last meeting.



Tagging Sites

KEN PERLICH

In 2014, the CIP created a Tagging Sites subcommittee to work on gaining further understanding of tagging sites and to provide recommendations to government for proposed changes in the regulations.

Tagging sites play an important role in animal identification by ensuring that approved tags are properly applied to cattle and bison that have not been tagged prior to being transported, as well as data integrity by recording all such tag applications in a timely manner, which enables faster and more efficient animal trace-back if needed. As of July 1, 2014, CCIA is now required to publish a list of all approved tagging sites within CCIA's home page online at www.canadaid.ca and www.canadaid.ca/fr/, in English and French respectively. All intermediate sites were required to re-apply to become tagging sites, which caused a considerable amount of confusion within the industry.

The majority of the confusion centred around the amended section 183 (Tagging Sites) of the Health of Animals Regulations, which came into force July 1, 2014. The tagging site's authority to issue approved CCIA RFID tags and report that information to the CLTS database remains the same. Tagging sites that issue approved tags are subject to requirements under section 174.1 of the Regulations. If a tagging site sells approved CCIA RFID tags, that tagging site must become a CCIA-approved tag dealer to comply with CFIA regulations.

This required any tagging site that applied tags other than provided by the owner of the livestock would now be required to be an authorized tag dealer and meet the CCIA requirements to become a "Tag Dealer." LMAC informed CCIA and Government that many of their members did not wish to become tag dealers. LMAC worked with CCIA administration in an effort to reach some type of compromise on this issue. Discussions continue on this issue.

Ken Perlich, Rick Wright and Larry Witzel are working on discussions with CCIA, CFIA and AAFC on this issue.

ENHANCED Tag Distribution SYSTEM

CCIA is now providing distribution and logistics services for beef cattle tags through an easy to use direct-to-producer web store. Purchase tags online at tags.canadaid.ca or call toll free, 1-877-909-2333. Tags will be delivered to a location of your choice. CCIA designed and launched this 24-hour online ordering system to maximize the integrity of beef tag data maintained in the CLTS database and as a convenience for producers by saving them time and money.

Producer Benefits:

- Access to full array of approved CCIA RFID tags and corresponding tag applicators
- Timely and accurate tag data entry into CLTS producer account inventory
- Lower pricing for tags and freight costs for tag shipments
- Convenience of 24-hour online ordering system and delivery to an address of the producer's choice within three to five business days

Auction Mart / Feedlot Benefits:

- Timely and accurate tag data (i.e., tags must be issued before they may have move-in/move-out event reporting applied)
- Access to full array of approved CCIA RFID tags and corresponding tag applicators
- Lower freight costs for tag shipments
- Convenience of 24-hour online ordering system and delivery within three to five business days

UPDATE ON **Canadian Agri-Traceability Services**

TO THE LIVESTOCK MARKETS ASSOCIATION OF CANADA

Canadian Agri-Traceability Services (TraceCanada) was established in June 2013 to develop and implement a national livestock and poultry traceability database for Canada. Working together with the Canadian Cattle Identification Agency (CCIA) and Agri-Traçabilité Québec (ATQ), TraceCanada has been developing the team, database and technology infrastructure in order to offer traceability information management services focused on the needs of administrators in Canada. The development of the TraceCanada database is fully funded by the federal government under Growing Forward 2, and the cost of its future operations are expected to be shared equally between industry and government.

TraceCanada has assembled teams in the Ottawa, Calgary and Montreal areas in order to complete its mission. Progress is well advanced on all aspects of the project, and the following dates are proposed for deployment:

- **June 2015:** Complete the build of two world-class, secure datacentre environments for managing traceability information in Canada; one for primary production and a secondary site for disaster recovery, development and reporting
- **August 2015:** Migrate PigTrace to the TraceCanada environment in collaboration with the Canadian Pork Council
- **November 2015:** Deploy a sheep traceability database for the Canadian Sheep Federation
- **January 2016:** Deploy SimpliTrace for ATQ, focused on capturing information required under Quebec regulations
- **June 2016:** Deploy an enhanced version of the Canadian Livestock Tracking System (CLTS) for the CCIA

The deployments are all expected to share the same infrastructure for networking, security, data storage and processing. The user experience will be customized for each administrator in order to preserve existing business rules, user accounts and corporate branding.

The TraceCanada team has been exploring options for simplifying movement reporting at auction markets and other intermediate sites through work being done in collaboration with the Cattle Implementation Plan and Cattle Movement Reporting Working Group. Working together with ViewTrak and Agriculture and Agri-Food Canada, a solution has been established that will enable market operators to use their existing management system in order to report information directly to the database. The development was focused on building functionality in the ViewTrak management software that would enable CIP information to be captured directly in the management system of an intermediate site; only that specific information would be transmitted to TraceCanada for livestock movement reporting purposes. TraceCanada is also interested in working with LMAC to identify other software solutions used by Canadian markets that may need to be adjusted in order to accommodate the collection of information by TraceCanada in the most cost-effective way possible. TraceCanada looks forward to the opportunity to continue to work with LMAC to identify further opportunities to evaluate and implement solutions for livestock markets across Canada, to facilitate the industry's transition to movement reporting under the CIP and any future federal or provincial regulations.

By building on existing management systems, TraceCanada expects to be able to collect movement reporting information from livestock markets in a way that will minimize the burden on each operation and will not impact the speed of commerce.

Financial REPORTS

LMAC BALANCE SHEET

INCOME

2014 FEES	1500.00
2015 FEES	
DTN	8952.48

EXPENSES

PUROLATOR	
MILEAGE	199.00
BANK/SVC CHGS 2015	
CONFERENCE CALLS	140.68
ADVERTISING	
DIRECTOR EXP	1687.88
DTN	4583.00
PRIZES/GIFTS	
WEB EXPENSES	550.00
ADMINISTRATION	13333.00

TOTAL

10452.48

TOTAL

20493.56

OPENING BALANCE JAN 1, 2015	64614.26
INCOME	10452.48
EXPENSES	20493.56
cheques not cleared bank	
Bank balance as of APR 30/15	54573.18

OUTSTANDING ACCOUNTS RECEIVABLE

OUTSTANDING ACCOUNTS PAYABLE

0.00

0.00

FEES DEPOSITED SINCE APR 30/15

2014 ONTARIO	4530.81
2014 HARTFORD	3000.00
2014 SASK	3000.00
2015 ALBERTA	6078.44

Financial REPORTS

DETAILED 2014 ACTUAL OPERATING STATEMENT

INCOME		EXPENSES	
2014 FEES		PUROLATOR	87.44
ONTARIO	4530.81	PRINTING	423.75
MOUNTAIN	1500.00	BANK/SVC CHGS 2014	128.13
ALBERTA	11594.14	CONFERENCE CALLS	2722.57
MANITOBA	6500.00	ADVERTISING	476.18
HARTFORD	3000.00	DIRECTOR EXP	3954.06
SASK	3000.00	ACCOUNTING	1808.00
FEES SUB-TOTAL	30124.95	PRIZES/GIFTS	1290.76
CONVENTION PROFIT	14707.56	WEB EXPENSES	1022.00
VIDEO (SALE)	530.62	RW ADMINISTRATOR FEE	13333.00
DTN	8952.48	RW DTN ADMIN FEE	4583.00
TOTAL	54315.61	TOTAL	29828.89
2014 PROFIT	24486.72		
OUTSTANDING 2014 A/R SASK FEES	5000.00		

Financial REPORTS

LMAC BALANCE SHEET DEC 31, 2014

INCOME		EXPENSES	
2013 FEES	1500.00	PUROLATOR	87.44
2014 FEES	18094.14	PRINTING	423.75
CONVENTION PROFIT	14707.56	BANK/SVC CHGS 2014	128.13
VIDEO (SALE)	530.62	CONFERENCE CALLS	2722.57
		ADVERTISING	476.18
		DIRECTOR EXP	3755.06
		ACCOUNTING	1808.00
		PRIZES/GIFTS	1290.76
		WEB EXPENSES	472.00
TOTAL	34832.32	TOTAL	11163.89

OPENING BALANCE MAR 1, 2014	39818.13
INCOME	34832.32
EXPENSES	11163.89
cheques not cleared bank	1127.70
Bank balance as of Dec 31/14	64614.26

OUTSTANDING ACCOUNTS RECEIVABLE		OUTSTANDING ACCOUNTS PAYABLE	
Mountain Markets fees	1500.00	Rick Wright-exec fee	13333.00 (16000/yr x 10 mths)
Ontario fees	4900.00	Rick Wright-DTN posting	4583.00 (5500/yr x 10 mths)
Saskatchewan fees	8000.00	Rick Wright-mileage	199.00 (Regina convention)
DTN Hartford	7200.00 3000.00	Kevin Wideman-web upgrades	550.00
	24600.00		18665.00

LMAC Regina Board of Directors Meeting

May 23, 2014 Double Tree Hilton Regina

Attending: Ken Perlich, Rob Bergevin, Jim Abel, Stewart Stone, Bob Blacklock, Scott Anderson, Rick Wright, Larry Witzel

Regrets: Steve Spratt and Tom Vickers

President Ken Perlich welcomed everyone and established that the quorum requirements had been met.

The meeting opened with an open discussion regarding the 2014 convention in Regina. Bob Blacklock reported that the host committee was satisfied with the results so far. Despite a lack of support from some of the members of LMS, the sponsorship had exceeded the budget with the generous support of some of the out of Province industry sponsors. It was noted that Mike Fleury and Rhett Parks had stepped up were a great help in securing last minute Provincial sponsors.

There was also discussion on the hiring of a “professional firm” to organize the convention when in the past the host province did it on a volunteer basis. Stewart Stone and Bob Blacklock explained that no one in the LMS had the time commitment to required to host an event of this size. They explained that the convention did not fall under the contract agreement that LMS has with Adele from Agribiz to act as their association administrator. They made it very clear that if they did not outsource the convention, then there would have no convention in Sask!

The Agribiz expense was estimated to be approx. \$10,000.00. Rick Wright pointed out that this was the first time the convention would have that extra large expense to deal with. LMAC gets 50% of the profits from the convention. He pointed out that an expense as big as this could affect the profitability of the convention. He felt that LMS should have consulted with LMAC prior to hiring an outside firm if the cost of the “service provider” was to be taken out of the convention profits. He suggested that a policy be developed and put in place for future conventions. If the host is willing to bear the cost rather than use their own member’s resources then no approval should be required from LMAC.

A discussion was generated regarding GST. This was the first time that GST had been included in the registration costs. To this point LMAC has never had a GST number. GST has never been collected on the membership fees. Board members discussed the pros and cons of getting a GST number and what impact it could possibility have on the member organizations. Rick Wright is to report back at the next meeting.

There was discussion on whether or not LMAC is incorporated and if not if it should be. Stewart Stone volunteered to look into the matter and check if there is any record of incorporation. The board asked Ken Perlich to seek a legal opinion as to whether there was any advantage or disadvantage to having LMAC incorporated. They are to report back to LMAC at the next board meeting.

Rick Wright brought forward the matter of the auditor, he requested that an auditor be found closer to his location and asked the board to review the bill from Nosel and Nosel. The Board felt that fee charged was high for the service provided. Stewart Stone suggested that a “notice to reader” could be provided by a third party. The Board decided not re-new the Nosel and Nosel agreement at this time and look for different options. Stewart Stone is to report back to the board at the next meeting.

Rick Wright advised the Board that the Directors Liability Insurance had been allowed to lapse. He advised the board that they had been operating without liability insurance for a number of years. The Board authorized him to look into the matter and report back with a quote at the next meeting. The Board felt that it was necessary to have coverage.

Rick Wright reported that the following Provincial appointments were confirmed by the Provincial Members. Ontario, Larry Witzel; Manitoba, Scott Anderson; Saskatchewan Bob Blacklock, Alberta, Rob Bergevin. B.C. reported that Tom Vickers had retired and they did not have a replacement at this time.

LMAC Regina Board of Directors Meeting CONT'D

He also reported that B.C. had not paid their 2013 fees at this time. There was concern that the Mountain Markets Association could be in danger of folding. Some members had enquired about joining Alberta. Rick was asked to contact Mountain Markets Association and offer any assistance that LMAC can provide to maintain the Provincial Association. B.C. has a number of order buyers in their association and currently Alberta Auction Markets Association do not allow order buyers to join.

With Rob Bergevin being appointed from Alberta, this opened a 1 year term for a Director at Large on the LMAC Board.

Rick Wright and Steve Spratt's terms were set to expire.

After a lengthy discussion the Board decided to disband the nomination committee and encourage nominations from the floor, from the members. The Board felt that this would be more transparent to the membership and may encourage new members to seek a position on the board of directors. The 2014 election would consist of 2 – 2 year terms and 1 – 1 year term.

It was also recommended that a resolution be put to the membership at the Annual Meeting to endorse the Board's recommendation to hire Rick Wright as the Executive Secretary. The board discussed whether there would be a perceived conflict of interest if a board member held the position of executive secretary. President Perlich, advised the board that under the current constitution there was no conflict of interest. The Board also agreed that it would save on travel costs.

There was discussion on Board of Directors and LMAC transparency. The discussion was prompted by Resolutions from the LMS annual meeting and brought forward by Bob Blacklock President of LMS. The board agreed that with the change of staff, now would be a good time to have more communication with the membership. Rick advised the board that he intended to have a more detailed financial statement available. He also noted that he planned to activate a Facebook Account for LMAC.

There was discussion on the current Website. Currently Kevin Wideman from Ont. looks after the web site and makes changes on a fee for service basis. It was suggested that we look into developing a website that the executive secretary could make updates and changes on. There was also discussion on how to draw more traffic to the site. Rick Wright reported that many areas of the site such as membership, sponsor and provincial contacts had not been updated for at least 2 years. The board gave him permission make the necessary updates. It was agreed to try and make a number of changes at the same time to save on costs. Rick agreed to look into the costs of developing a new site.

There was discussion on the value of having a face to face spring meeting of the Board of Directors. It was reported that the LMAC board had already reduced its face to face meetings from 3 times a year to 2 times to reduce costs. Many directors felt that a National organization should have at least 2 face to face meetings a year, but that conference calls could be held to discuss timely topics that require immediate action.

The meeting was adjourned so that the board members could attend other scheduled convention events.

2014 LMAC Annual Meeting MINUTES

8:30 am - May 24, 2014 Double Tree Hilton Regina

Present: 69 in attendance

President Ken Perlich welcomed everyone to the meeting, and established a quorum.

Motion (Gene Parks, Jim Abel) that the Directors' meeting minutes of June 6, 2013 and the June 8, 2013 AGM minutes be approved as written in the annual report (Carried)

Rick Wright gave the financial report.

Motion (Rhett Parks, Mike Fleury) that the financial statement and accountants report be approved as presented. (Carried)

Ken reported that they are looking for new auditors and will get back to everyone when a decision is made.

Appointed Provincial Directors are Rob Bergevin, AB, Bob Blacklock, SK Scott Anderson, MB Larry Witzel ON. BC has not appointed director yet.

Motion: (Rhett Parks, Mark Canart) That Rick Wright be appointed as Executive director. (Carried)

Motion: (Rick Wright, Brian Jacobson) That Ken Perlich is acclaimed as President. (Carried)

Nominations: For Directors at Large 2 – 2 year term 1- 1 year term.

Motion: (Mike Fleury, Rhett Parks) That Rick Wright is nominated as director.

Motion: (Larry Witzel, Mark Ferraro) That Steve Spratt be nominated as director.

Motion: (Rick Wright, Jim Abel) That Bryan Danard be nominated as director.

Motion: (Jim Abel, Rhett Parks) That Myles Masson be nominated as director.

Motion: (Rob Bergevin, Scott Anderson) That Brock Taylor be nominated as director.

Nominations were left open until after the speakers. Elections were held after the speakers' presentations.

Committee reports were included in the LMAC Annual report that circulated to all in attendance.

Motion: (Rhett Parks, Stewart Stone) that the Committee Reports be accepted as circulated in the Annual Report. (Carried)

There are no provincial reports

There is no new business

The meeting was followed by presentations by Joe Jackson - JGL, (Market Price Predictions for the fall)

Veronica McGuire – Canadian Food Inspection Agency, (The Regulatory Change Process)

Eric Aubin, CFIA; Upcoming regulation changes

Ted Power and Dwayne Ellis – Viewtrak Technologies, New Technologies for Auction Markets

Yves Gervais – Reference Systems; New Technologies for Auction Markets

There was lively discussion on movement reporting and the scanning of livestock at intermediate sites such as auction markets. LMAC members reminded Government representatives that they support the Cattle Implementation Plan that was agreed to at the Saskatoon Summit. Dr. Pat Burrage, the chair of CCIA and Pat Hayes on behalf of the CCA both spoke in support of the LMAC and the CIP on this issue.

Elections were held by secret ballot, AgriBiz Communications staff counted the ballots, Dr. Pat Burrage acted as scrutineer.

Elected for 2 year terms were Rick Wright and Bryan Danard.

Motion: (Danny Skeels, Rob Bergevin) That the ballots be destroyed.

Elected for 1 year term was Brock Taylor.

Motion: (Gene Parks, Scott Anderson) That the ballots be destroyed.

Motion (Stewart Stone) that the meeting adjourn.

LMAC Travel and Expense POLICY

PURPOSE

This document ensures that LMAC related travel is consistent with the business objectives of the Livestock Marketing Association of Canada. It also ensures fair and equitable treatment of the directors and staff by defining procedures for authorized business travel and guidelines for expense reimbursement.

OVERVIEW

The members of the Board of Directors for LMAC are at times required to attend meetings and functions on behalf of the LMAC. Out of pocket expenses related to attending these events are reimbursed to those directors or staff who attend approved events as representatives of LMAC. Reimbursement is made only for actual, reasonable business expenses occurred in connection with the meeting or function. LMAC related travel should be via the lowest cost practical alternative, consistent with good business practices. Every effort should be made to book airline tickets as early as possible in order to take advantage of better fares. Travellers are encouraged to book the lowest direct trip fare possible. Receipts are required for all expenses over ten dollars (\$10), and travellers are required to submit expense reports in a timely fashion (within thirty (30) days), as outlined in the expense section of this policy.

AIR TRAVEL

Air travel will be via the most direct and economical means, accommodating where possible, the comfort, needs, and preferences of the traveller.

Use of "non-refundable" airfares is recommended. These fares are usually considerably less expensive than refundable unrestricted fares. In most cases, if the travel must change or the trip is cancelled altogether, the cost of the fare can be used as a credit toward future travel, less a service charge imposed by the airline.

AUTO RENTAL

When a rental car is necessary, travellers are encouraged to book directly with the rental agency or booking agency as early as possible to negotiate the lowest possible rental cost. Travellers are required to book additional insurance for collision and loss of use while renting, from the rental company or any other reliable vendor. Any insurance shortfalls will be the responsibility of the renter and will not be covered by LMAC. Travellers have the option to request either compact or intermediate sized cars. Luxury, premium, and specialty car rentals will be reimbursed only at the intermediate car rate. Wherever possible, the traveller must refill gasoline prior to rental car drop off. Gas charges at the rental locations average 50% more than independent filling stations.

PERSONAL AUTO REIMBURSEMENT

When a traveller uses his/her personal automobile on approved association business, LMAC will pay a rate of \$0.45 per kilometer. Mileage will be paid from home residence to the airport and return, or from the traveller's place of business to the airport and return, whichever is less. LMAC will also reimburse all actual auto tolls and parking fees, with a receipt. Travellers choosing to use personal modes of travel between cities serviced by regularly scheduled airlines will be reimbursed based on least expensive direct airfare or actual expenses, whichever is less. In order to receive reimbursement for mileage, the traveller must complete an LMAC expense report and submit it within thirty (30) days.

LODGING

When travelling on LMAC business or attending an LMAC function, travellers are encouraged to stay at the hotel where the event is taking place. If the traveller chooses other accommodations, reimbursement will only be made up to the amount of accommodation fees at the meeting or function venue. Delegates who stay at a private residence may claim fifty dollars (\$50) per night for accommodations, but are entitled to no transportation costs to and from the meeting/function venue. Costs of transportation to and from the meeting venue will be the responsibility of the traveller unless otherwise approved. LMAC will pay for lodging for the night prior to the meeting and any other nights on which there are approved functions scheduled. Any additional costs for upgrades, additional persons, telephone charges, mini-bar, room service, movies, damage, or smoking penalties are the responsibility of the traveller. It is the traveller's responsibility to cancel hotel reservations within the hotel's cancellation policy time frame. This can be done by contacting the hotel directly.

You must obtain a cancellation number when cancelling a hotel reservation. LMAC will obtain reimbursement from travellers for “no-show” fees, unless approved by the LMAC President or Executive Administrator, and only for unavoidable extenuating circumstances. For LMAC Board meetings, the LMAC Executive Administrator will book rooms at the meeting venue for all of the Directors.

MEALS AND ENTERTAINMENT

Reasonable and necessary costs for meals will be reimbursed. The traveller will be paid for meals while en route to and from meetings, and while attending the meetings. Reimbursement may include a gratuity up to fifteen percent (15%) of the bill, before sales tax. Receipts are required for any meal in excess of ten dollars (\$10). Meals are covered for LMAC delegates and do not include travelling companions. Reimbursement for alcohol and entertainment is at the discretion of the President or Executive Administrator of LMAC. The following guideline should be considered for meals:

Breakfast	\$15.00
Lunch	\$17.50
Dinner	\$40.00
Incidentals	\$10.00

EXPENSE REPORTING

Actual and reasonable expenses are reimbursed in accordance with the provisions of this policy and procedure. Travellers should submit expense reports within thirty (30) days of incurring the expenses. Failure to submit expense reports with the thirty (30) days, could disqualify the traveller from receiving reimbursement for expenses incurred. LMAC expense forms must be complete and receipts supplied by the traveller. In the event that a receipt is lost, a Statutory Declaration may be submitted. The declaration must specify the reason that receipts are not available. Approved expenses will be reimbursed within thirty (30) days of approval. In the event that any expenses are questionable, the President of LMAC has the final approval authority.

LMAC Committees and Representatives

CCIA

Rick Wright

CIP

Rick Wright, Larry Witzel

Movement Reporting

Larry Witzel, Rick Wright

Compliance and Enforcement

Rick Wright, Ken Perlich, Larry Witzel

Tagging Sites

Ken Perlich, Larry Witzel, Rick Wright

IGAC

Larry Witzel (alternate Rick Wright)

Hall of Fame

Mike Fleury, Jim Abel, Ken Perlich, Rob Bergevin

Auctioneering Competition

Rick Wright, Rob Bergevin

Animal Welfare

Brock Taylor

Electronic Sales

Bryan Danard

CCA

Ken Perlich, Rick Wright, Bryan Danard

Labour

Stewart Stone

Finance

Stewart Stone, Ken Perlich

Communications and Promotions

Peter Raffan, Brock Taylor, Bryan Danard

Convention

Rick Wright, Rob Bergevin, Larry Witzel

LMAC Board of Directors

Help make a positive difference in the cattle marketing industry. Join the LMAC Board of directors today.

The LMAC is made up of five appointed directors, one from each province west of Quebec and 5 directors at large elected by the membership at the Annual General Meeting. The executive is appointed by the recommendation of the board of directors with approval from the membership. The LMAC board of directors meets in person twice per year and deals with committee meetings and other issues on conference calls. Some of the board members serve on external committees such as Canadian Cattle Identification Agency and IGAC. LMAC is always looking for new directors to fill the director at large positions on the board. If you are interested in serving the marketing industry on the LMAC board, please contact Ken Perlich or Rick Wright about letting your name stand. This is an excellent opportunity to work with and become one of the marketing industry's leaders. Be a leader not a follower. This year there are three directors at large positions to be filled at the AGM on Saturday morning.



KEN PERLICH

President of LMAC. From Lethbridge Alberta, he is a partner in Perlich Bros. who operate a large livestock auction market and auction company in southern Alberta. Ken is past president of the Alberta Auction Markets Association and has been on the LMAC

Board of Directors for the past 6 years.



BROCK TAYLOR

owner operator for the last 12 years of Taylor Auctions, Melita MB a family run livestock business specializing in the testing of export cattle. He is also involved in helping in the family farm sale business (Ross Taylor Auction Service) for past 20 yrs. Been on the LMAC board

for 1 year. Have sat on the MLMA board for several years and is currently vice president. Brock is a director at large.



RICK WRIGHT

has been on the board of Directors for over 25 years. He is the longest serving member on LMAC. He managed livestock markets for 28 years and has been an order buyer for the past 6 years. He is currently employed by Heartland Order Buying Co. In 2014 he took over

the Executive Administrators position at LMAC. He is also the administrator of the MLMA. Rick represents LMAC on a number of committees including the Canadian Cattle Identification Agency. Rick is Director at Large.



LARRY WITZEL

is the owner operator of the Ontario Livestock Exchange in Waterloo Ont. Larry has been on the LMAC for over 20 years and is the appointed delegate from Ont. on the LMAC Board. He has served as both President of LMAC and OLAMA. He represents LMAC on the IGAC

committee, and also serves on the CIP, Movement Reporting, Traceability, and Enforcement and Compliance committee.



JIM ABEL

Jim is the co-owner of the Stettler Auction Mart in Stettler AB. He currently serves as Past President of LMAC. He is a Past President of the Alberta Auction Markets Association. Jim is a member of the Hall of Fame committee.



PETER RAFFAN

shares the duties of the Mountain Markets Association representative with Mark Canart on the LMAC board of Directors. Peter is a second generation livestock market operator and has been supporting LMAC for a number of years. This was Peter's first year on the LMAC

Board. Peter is a professional auctioneer and a partner in Valley Auctions in Armstrong B.C.



ROB BEREGVAN

is the co-owner of Foothills Auctioneers Inc. in Stavely AB. He was first elected to the Board of Directors as a director at large. In 2014 he was appointed to the Board as the Alberta representative replacing Bob Perlich. He hosted the 2013 LMAC convention in Stavely/Calgary. He

has participated in the LMAC auctioneering championship many times. He is currently the Vice President of the Alberta Auction Markets Association.



SCOTT ANDERSON

is the President of the Manitoba Livestock Marketing Association and manager of Winnipeg Livestock Sales. Scott has been on the LMAC board for the past 6 years and holds the position of Vice-President. Scott also order buys livestock for the family business Anderson-Butler

livestock. He has been very active in the MLMA and has hosted the LMAC convention 3 times. He is the Manitoba appointed delegate on the LMAC board.



STEWART STONE

is the General Manager for Heartland Livestock Services based out of Regina SK. He was first elected to the Board of Directors as a director at large in 2009. He was appointed to the Board as the Saskatchewan representative replacing Bob Blacklock in 2015. Stewart recently

was elected as the President of Western Canadian Agribition. Due to the large time commitment required in that position Stewart has decided to step down from the LMAC board.



BRYAN DANARD

Partner and General Manager: Calgary Stockyards Strathmore Ltd. and a partner in TEAM, The Electronic Auction Market. He has worked in the auction market business for 22 years. He is the current chairman and served on the committee for 12 years for the International Livestock

Auctioneer Championship. Calgary Stockyards hosted the 2013 LMAC convention and have been members of LMAC since 2013. Bryan was elected as a Director at Large in 2014.

2015 LMAC Membership List

ALBERTA

Bow Slope Shipping Association
Lachie McKinnon · Brooks, AB
Calgary Stockyards Strathmore
Bryan Danard · Strathmore, AB
Dryland Cattle Trading Corp.
Ian Goodbrand and Graham
Schetszle · Veteran, AB
Foothills Auctioneers Inc.
Rob Bergevin · Stavelly, AB
Innisfail Auction Market
Danny Daines · Innisfail, AB
Medicine Hat Feeding Co.
Lyle Taylor · Medicine Hat, AB
Olds Auction Mart Ltd.
Dan Rosehill, Greg Sanderson
Olds, AB
Perlich Bros. Auction Market Ltd.
Bob Perlich · Lethbridge, AB
Picture Butte Auction Market
Erik Dunsbergen · Picture Butte, AB
Provost Livestock Exchange
Jerry Hewson, Dean Lawes, Jack
Lawes · Provost, AB
S.A.L.E. – Fort MacLeod Auction
Darren Shaw · Fort MacLeod, AB
Stettler Auction Mart
Jim Abel, Greg Hayden · Stettler, AB
Thorsby Auction Mart Ltd.
Harley Steinke · Thorsby, AB
VJV Rimbey
Rimbey, AB
VJV Westlock
Westlock, AB
Vold, Jones & Vold Auction Co. Ltd.
Ponoka, AB
VJV Dawson Creek
Don Fessler · Dawson Creek, BC
Western Pride Auction Co. Ltd.
Marc Jubinville · Bonnyville, AB

BRITISH COLUMBIA

B.C. Livestock Producers Co-op
Kevin Johnson · Kamloops, BC
B.C. Livestock Producers Co-op
Shawn Carter · Okanagan Falls, BC
B.C. Livestock Producers Co-op
Al Smith · Vanderhoof, BC
B.C. Livestock Producers Co-op
Wade McNolty · Williams Lake, BC
Canart Cattle Co.
Mark Canart · Kamloops, BC
Fraser Valley Auctions (1983) Ltd.
Langley, BC

Hummel Livestock
Armstrong, BC
McClary Stockyards
Abbotsford, BC
Valley Auction Ltd.
Don and Peter Raffan
Armstrong, BC
Bruce Wilcox
Vernon, BC

MANITOBA

3 K Holdings Ltd.
Darren Keown · Roblin, MB
007 Cattle Feeders
Clive Bond · Elgin, MB
Alert Agri Distributors
Harvey & Jackie Dann
West Saint Paul, MB
Bond Farms/AgLand
Dana Johns · Kenton, MB
Ben Fox
Dauphin, MB
BAR M Stock Farms
Brad & Lyle McDonald
Portage la Prairie, MB
Brad Martin Livestock
Brad Martin · Elkhorn, MB
Cherry Creek Feeders
Darrell Albrecht · Boissevain, MB
Cattlex Ltd.
Ken and Andy Drake · Hamiota, MB
Fraser Auction Service Ltd.
Scott & Lori Campbell
Brandon, MB
Gladstone Auction Mart Ltd.
Tara Fulton · Gladstone, MB
Grunthal Auction Market
Henry Penner, Robert Krentz,
Harold Unrau · Grunthal, MB
Hamiota Feedlot Ltd.
Larry Schweitzer · Hamiota, MB
Heartland Livestock
Brandon Keith Cleaver
Brandon, MB
Heartland Livestock Virden
Robin Hill · Virden, MB
Heartland Order Buying Co.
Rick Wright · Virden, MB
Jay Jackson
Winnipeg, MB
Killarney Auction Mart
Allan Munroe · Killarney, MB
McDowell Stock Farms
Darrell McDowell · Deleau, MB

McSherry Livestock Farms
Jeff McSherry · Teulon, MB
Montgomery Stock Farms
Keith Montgomery · Wapella, SK
Norman Anderson & Sons
Souris, MB
Oaklane Farms
Rodney Pearn · Virden, MB
Penno Livestock
Cliff Penno · Rivers, MB
P. Quintaine & Son
Jim Quintaine · Brandon, MB
Ransom Cattle Co.
Gord Ransom · Boissevain, MB
Scott Bros. Livestock
Clair Scott · Boissevain, MB
South East Livestock
Dave Penner · Winnipeg, MB
Kyle Sprung Livestock
Kyle Sprung · Manitou, MB
Ste. Rose Auction Mart
Myles Masson
Ste. Rose du Lac, MB
Taylor Auctions
Ross and Brock Taylor · Melita, MB
TJ Livestock
Thor Jonasson · Oakview, MB
Whitewood Livestock Sales
Rhett Parks · Whitewood, SK
Winnipeg Livestock Sales
Scott Anderson · Winnipeg, MB

ONTARIO

Aylmer Stockyards Inc.
Aylmer, ON
Brussels Livestock
Mark Ferraro · Brussels, ON
D. H. Hickson Limited
Dave Denure · Campbellford, ON
Kawartha Lakes Co-operative
Auction Market Inc.
Woodville, ON
Maplehill Auctions Ltd.
Chris Pletch · Hanover ON
Ontario Stockyards Inc.
Wayne Small · Cookstown, ON
Ontario Livestock Exchange Inc.
Larry Witzel · Waterloo, ON
Ottawa Livestock Exchange
Steve Spratt · Greely, ON
Parks Livestock of Canada L.L.L.P.
John Nicholson · Milverton, ON
Renfrew-Pontiac Livestock Ltd.
Codben, ON

Vankleek Hill Livestock Exchange
Vankleek Hill, ON

SASKATCHEWAN

Candiac Auction Mart
Kevin and Janet Czerwonka
Glenavon, SK
Cowtown Livestock Exchange
Tyler Cronkhite · Maple Creek, SK
Edwards Livestock Centre
Bruce Edwards · Tisdale, SK
Gibson Livestock (1981) Ltd.
Ryan Gibson · Moose Jaw, SK
Greiner & Sons Livestock Ltd.
Terry Greiner · White City, SK
Heartland Livestock Sales
Stewart Stone · Regina, SK
Holdstock Livestock
Roger Holdstock · Weyburn, SK
Jameson Gilroy and B & L Livestock
Bill Jameson, Todd Hudson
Moose Jaw, SK
Johnstone Auction Mart Ltd.
Scott and Wayne Johnstone
Moose Jaw, SK
Just Livestock
Lyal Fox · Prince Albert, SK
Kelvington Livestock
Kelvington, SK
Mankota Stockmen's Weigh Co. Ltd.
John Williamson · Mankota, SK
Meadow Lake Stockyards Ltd.
Brent Brooks · Meadow Lake, SK
Miller Livestock/ Order Buy Co. Ltd.
Deryl Miller · Saskatoon, SK
Prairie Livestock
Dion Huel · Moosomin, SK
Saskatoon Livestock Sales
Michael Fleury · Saskatoon, SK
Shaunavon Livestock Sales (88) Ltd.
Ralph Oberle · Shaunavon, SK
Spiritwood Stockyards (1984) Ltd.
Brian Jacobson · Spiritwood, SK
The Hartford (Associate Member)
Jim Blahun · Saskatoon, SK
Whitewood Livestock Sales
Rhett Parks · Whitewood, SK

Sponsor RECOGNITION



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